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## CIM Assets Owned and Operated

" Assets Owned and Operated (AOO) represents the aggregate assets owned and operated by CIM on behalf of partners (including where CIM contributes alongside for its own account) and co-investors, whether or not CIM has discretion, in each case without duplication. AOO includes total gross assets at fair value, with real assets presented on the basis described in the Book Value disclosure and operating companies presented at gross assets less debt, as of March 31,2020 (including the shares of such assets owned by joint venture partners and co-investments), plus binding unfunded commitments. AOO also includes the $\$ 0.2$ billion of AOO attributable to CIM Compass Latin America (CCLA), which is $50 \%$ owned and jointly operated by CIM. AOO for CMMT Partners, L.P. (which represents assets under management), a perpetual-life real estate debt fund, is $\$ 1.1$ billion as of March 31, 2020. Equity Owned and Operated (EOO), representing the NAV (as defined below) before incentive fee allocation, plus binding unfunded commitments, is $\$ 17.3$ billion as of March 31 , 2020, inclusive of $\$ 0.2$ billion of EOO attributable to CCLA (as described above) and $\$ 0.9$ billion of EOO for CMMT (which represents equity under management).
" Book Value for each investment generally represents the investment's book value as reflected in the applicable fund's unaudited financial statements as of the Report Date prepared in accordance with U.S. generally accepted accounting principles on a fair value basis. These book values generally represent the asset's third-party appraised value as of the Report Date, but in the case of CIM's Cole Net-Lease Asset strategy, book values generally represent undepreciated cost (as reflected in SEC-filed financial statements).
Please note, changes in global, national, regional or local economic, demographic or capital market conditions (including as a result of the outbreak of the novel strain of coronavirus (COVID-19) that began in the fourth quarter of 2019) has, and may continue to have, a significant negative impact on our business financial condition, results of operations and cash flows and those of our portfolio companies, including our and their ability to achieve our respective objectives.

## OFS Capital Corporation (NASDAQ: OFS)

Overview


4 Excludes Structured Finance Notes.
5 Based on averages principal drawn for the three months ended June 30, 2020.
 consolidation took place on January 1, 2011. Includes $\$ 2.7$ million realized gain from SBIC Fund acquisition.

## Quarterly Update

## Portfolio Monitoring

" $90 \%$ of loan portfolio senior secured ${ }^{1,2,3}$
» Maintain active dialogue with portfolio companies
» In March 2020, the Coronavirus Aid, Relief, and Economic Security Act ("Cares Act"), which, among other things, provides eligible companies with up to $\$ 10$ million in $100 \%$ SBA-guaranteed forgivable Paycheck Protection Program loans, was signed into law
» As of May $8^{\text {th }}$, more than 25 portfolio companies had secured Paycheck Protection Program loans, totaling approximately $\$ 78$ million

## Managing Liquidity

» $\$ 31.8$ million of cash on balance sheet as of June 30, 2020
» Additional capacity on two credit lines
» Focused on preserving liquidity in order support portfolio companies and to capitalize on future opportunities
" Access To Infrastructure And Resources of Large Platform

- OFS benefits from shared services provided by CIM Group - owners and operators of $\$ 28.8$ billion of assets ${ }^{1}$
- OFS Capital Management has $\$ 2.1$ billion in AUM and owns $22 \%$ of OFS's common shares ${ }^{2,3,4}$
» History of Generating Income For Investors and a Low Realized Loss Experience
- \$ 10.23 per share in distributions declared since 2012 IPO5
- Since 2011, OFS has invested ~\$1.4 billion with cumulative net realized losses on principal of 1.0\%3,5
» Senior Secured Focus With Earnings Growth Potential
- 87\% of loans in investment portfolio are floating rate ${ }^{3,7,8}$
- Potential to grow investment income as capital is deployed and portfolio is optimized


## » Attractive Financing

- 90\% of total debt matures in 2024 and beyond ${ }^{3,9,10}$
- Unsecured bonds provide flexibility and wholly-owned senior loan facility has non recourse financing

1. See Important Disclosures beginning on page 2 and, in particular, the section "CIM Assets Owned and Operated" for additional details.
 OFSAM AUM is calculated in accordance with the Investment Advisers Act of 1940, as amended.
2. As of June 30, 2020
3. AUM is calculated in accordance with the Investment Advisers Act of 1940, as amended.
4. Distributions are not guaranteed. Past performance is not indicative of future results.
 as if the consolidation took place on January 1, 2011. Includes $\$ 2.7$ million realized gain from SBIC Fund acquisition.
5. Based on fair value.
6. Excludes Structured Finance Notes
7. Based on principal drawn as of June 30, 2020.
8. The SBIC intends, over time, to repay its outstanding SBA debentures prior to the scheduled maturity date of its debentures.

## Access To Infrastructure And Resources of Large Platform¹

" OFS is part of a group of affiliated firms controlled by Richard Ressler that own, operate and manage more than $\$ 30$ billion of real assets and corporate credit
" Since 1994, OFS Capital Management has invested over $\$ 12$ billion in more than 4,000 transactions and has offices in Chicago, Los Angeles and New York City ${ }^{2}$


[^0]
## Access To Infrastructure and Resources of Large Platform

» Investing across the U.S. corporate loan market
» Seasoned investment team with diverse skill set - dedicated industry analysts and loan and CLO structuring expertise


## \$2.1 Billion

Assets Under Management ${ }^{1,2}$
50 Professionals

## Middle Market Lending

» Primarily invests in senior secured, floating rate loans to US based middlemarket borrowers
" "OFS" - Publicly listed BDC
" "HPCI" - Non-listed BDC

Structured Credit Investing
" Structure and invest in CMBS, CLO equity and debt
" "OCCI" - Publicly-listed closed end fund
» SMA/Sub-advised

## Broadly Syndicated Loans

» Invests in broadly syndicated loans, primarily in the 1st lien, senior secured tranches of the capital structure.
" 4 Active CLOs
" SMA/Sub-advised

## OFS Platforms

| BDCs | Closed-end Listed Fund | Co-Investments/ SMAs | CLO Facilities |
| :---: | :---: | :---: | :---: |

[^1]2. Includes approximately $\$ 58$ million of AUM in separately managed accounts, including proprietary investments.

## Quality Origination, Underwriting and Monitoring Process

» Proprietary Loan Origination Capabilities...
» National footprint with offices in Chicago, New York and Los Angeles
» Long standing relationships with intermediaries, business owners and financial sponsors
" Large database of contacts (10,000+ industry contacts)
» ...Has the Potential to Lead to Stronger Loan Selection and Lender Protections
» Board seats and/or observation rights
» Covenants
» Low leverage
» Proven Ability to Effectively Handle Due Diligence \& Manage Loans
" Access to highly experienced team of investment professionals
» Experienced management team that has underwritten through multiple credit cycles


## Strong Track Record - Low Loss Experience

## Cumulative Investments,

Realized Gain (Loss) of Principal since 2011 ${ }^{1,2}$
(in millions; excludes Interest and Fee Income)


1 As of June 30, 2020. Past performance is not indicative of future results.
2 Investments and cumulative realized gains (loss) for the years ended December 31, 2012 and 2011 give pro forma effect to OFS Capital's consolidation of OFS Capital WM, LLC as a result of the WM 2012 Credit Facility Amendments, as if the consolidation took place on January 1, 2011. Includes $\$ 2.7$ million realized gain from SBIC Fund acquisition.
3 Based on fair values.

\$10.23 Per Share in Distributions Declared since 4Q'12 IPO¹

## Senior Secured Focus

Investment Portfolio - Diversified \& Senior Focused

## Senior Loan Focus ${ }^{1}$



Geographic Diversification ${ }^{1,2}$


## Senior Secured Focus

Debt and Equity Investment Portfolio - Diversified \& Senior Focused ${ }^{1}$

| Industry Group | Fair Value | \% |
| :--- | :---: | :---: |
| Administrative and Support and Waste |  |  |
| Management and Remediation Services | $\$$ | 4,740 |
| Arts, Entertainment, and Recreation | 19,725 | $1 \%$ |
| Construction | 22,626 | $6 \%$ |
| Education Services | 11,815 | $3 \%$ |
| Finance and Insurance | 8,663 | $2 \%$ |
| Health Care and Social Assistance | 57,064 | $14 \%$ |
| Information | 32,497 | $8 \%$ |
| Manufacturing | 80,344 | $20 \%$ |
| Other Services (except Public Administration) | 20,752 | $5 \%$ |
| Professional, Scientific, and Technical Services | 51,330 | $13 \%$ |
| Public Administration | 707 | - |
| Real Estate and Rental and Leasing | 10,180 | $3 \%$ |
| Retail Trade | 24,072 | $6 \%$ |
| Transportation and Warehousing | 1,884 | $1 \%$ |
| Wholesale Trade | 59,513 | $15 \%$ |
|  | 405,732 | $100 \%$ |


$8 \%$
" $\$ 405.7$ million investment portfolio ${ }^{1}$
" 65 portfolio companies ${ }^{1} / \sim \$ 6.2$ million average investment at fair value ${ }^{1}$
" Avoid material exposure to cyclical sectors (No direct oil and gas exposure)

## Senior Loan Subsidiary

» Formed senior loan subsidiary in 2019 to primarily invest in first lien loans
» Financing for the subsidiary is non recourse to the parent company
» Reduced base management fee of $1 \%$ (from 1.75\%) on assets in the subsidiary¹

## Aims To Increase Return on Equity for Shareholders

» Subsidiary invests in high quality, lower yielding loans that previously did not meet return targets
" Expected increase to deal flow - quantity and consistency

- Ability to deploy capital in lower yielding loans
- Improves competitive position - larger capital base reduces closing certainty for borrower
" Accelerates recent shift towards senior investments


## Benefits of Being Part of Large Platform

» Access to attractive financing
» OFS Capital Management has the experience/capabilities to invest across the corporate loan market

- Large investment team to source, underwrite and manage larger portfolio


## Senior Loans As \% of OFS Portfolio²



[^2]|  | Capacity |  | awn | Maturity | Fixed/Variable | Coupon |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SBA debentures ${ }^{1}$ |  |  |  |  |  |  |
|  |  | \$ | 14.0 | Sep-22 | Fixed | 3.05\% |
|  |  |  | 31.3 | Sep-24 | Fixed | 3.37\% |
|  |  |  | 65.9 | Mar-25 | Fixed | 2.87\% |
|  |  |  | 22.6 | Sep-25 | Fixed | 3.18\% |
| Sub-total |  |  | 133.8 |  | Weighted Avg. | 3.06\% ${ }^{2}$ |
| Unamortized debt issuance costs |  |  | (1.6) |  |  |  |
| Total SBA debentures |  |  | 132.2 |  |  |  |
| Unsecured notes |  |  | 50.0 | Apr-25 | Fixed | 6.38\% ${ }^{2}$ |
| Unsecured notes |  |  | 48.5 | Oct-25 | Fixed | 6.50\% ${ }^{2}$ |
| Unsecured notes |  |  | 54.3 | Oct-26 | Fixed | 5.95\% ${ }^{2}$ |
| Sub-total |  |  | 152.8 |  |  |  |
| Unamortized debt issuance costs |  |  | (4.4) |  |  |  |
| Total unsecured notes |  |  | 148.4 |  |  |  |
| Revolving credit facilities: |  |  |  |  |  |  |
| OFS Capital Corp | 50.0 |  | 21.1 | Feb-21 | Variable | Prime $+0.25 \%^{3}$ |
| OFSCC-FS | 150.0 |  | 30.7 | Jun-24 | Variable | LIBOR+ Variable Margin ${ }^{4}$ |
|  | $200.0^{5}$ |  | 51.8 |  |  |  |

[^3]Appendix

## Experienced Leadership of OFS Capital Management

## Experienced management team that has underwritten through multiple business cycles.

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Richard Ressler
Chairman of
Investment Committee
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## Bilal Rashid <br> Chairman \& CEO

» Co-Founder and Chairman of the Executive Committee of OFSAM
» Founder of Orchard Capital Corporation, an investment and consulting firm
» Co-Founder and Principal of CIM Group, LLC., a vertically integrated owner and operator of real assets
» Chairman of j2 Global, Inc. (NASDAQ: JCOM) and CIM Commercial Trust Corporation (NASDAQ: CMCT)
» President of OFS Capital Management and a member of the investment and executive committees
" Previously served as Managing Director in the global markets and investment banking division of Merrill Lynch
» Also held positions with Natixis, CIBC, Lehman Brothers and the International Finance Corporation
» Senior Managing Director of OFS Capital Management and a member of the investment and executive committees
Previously served as Deputy Division Head of Sanwa Business Credit's Asset Management Division

## Condensed Consolidated Balance Sheets

| 6/30/20 <br> (unaudited) | $3 / 31 / 20$ <br> (unaudited) | $12 / 31 / 19$ <br> (audited) | $9 / 30 / 19$ <br> (unaudited) | $6 / 30 / 19$ <br> (unaudited) |
| :---: | :---: | :---: | :---: | :---: |


| Investments, at fair value | \$ | 435,762 | \$ | 465,653 | \$ | 516,931 | \$ | 502,161 | \$ | 484,718 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents |  | 31,781 |  | 2,170 |  | 13,447 |  | 7,974 |  | 9,404 |
| Other assets |  | 7,899 |  | 9,030 |  | 7,810 |  | 8,152 |  | 10,749 |
| Total assets | \$ | 475,442 | \$ | 476,853 | \$ | 538,188 | \$ | 518,287 | \$ | 504,871 |
| SBA debentures | \$ | 132,203 | \$ | 132,109 | \$ | 147,976 | \$ | 147,881 | \$ | 147,786 |
| Unsecured notes |  | 148,447 |  | 148,249 |  | 148,052 |  | 95,600 |  | 95,474 |
| Revolving line of credits |  | 51,750 |  | 58,050 |  | 56,450 |  | 92,475 |  | 38,250 |
| Other liabilities |  | 7,645 |  | 8,462 |  | 19,083 |  | 11,925 |  | 50,229 |
| Total liabilities |  | 340,045 |  | 346,870 |  | 371,561 |  | 347,881 |  | 331,739 |
| Net assets |  | 135,397 |  | 129,983 |  | 166,627 |  | 170,406 |  | 173,132 |
| Total liabilities and net assets | \$ | 475,442 | \$ | 476,853 | \$ | 538,188 | \$ | 518,287 | \$ | 504,871 |

## Condensed Consolidated Statements of Operations

(\$ in thousands, except per share data)
Investment income
Interest income
Payment-in-kind interest and dividend income
Dividends and fees
Total investment income

## Three Months Ended (Unaudited)

| Expenses |
| :--- |
| Interest expense |
| Management fees |
| Incentive fee |
| Other expenses |
| Total expenses |
|  |
| Net investment income |
|  |


[^0]:     and no guarantee of the liabilities of any such entity by any other such entity should be inferred from their relationship.
    2 Includes Orchard First Source Asset Management, LLC, its predecessor entity, and its direct or indirect subsidiaries.
    3 As of March 31, 2020. See Important Disclosures on page 2.
    4 As of June 30, 2020. Calculated in accordance with the Investment Advisers Act of 1940, as amended.
    5 As of December 31, 2019.

[^1]:    1. As of June 30, 2020. Calculated in accordance with the Investment Advisers Act of 1940, as amended.
[^2]:    
    management fee waived shall not be subject to recoupment by OFS Advisor.
    2 As of June 30, 2020 and based on Fair Value. Excludes structured finance notes

[^3]:    1 The SBIC intends, over time, to repay its outstanding SBA debentures prior to the scheduled maturity date of its debentures.
    2 Excludes upfront commitment and leverage fees and other deferred offering costs that are amortized over the life of the applicable debt instruments. Subject to 5.25\% floor.
    4 Based on composition of collateral when drawn
    
     our asset coverage requirements.

