



Flexible Solutions. Consistent Results.

**OFS CAPITAL CORPORATION** (NASDAQ: OFS) is a business development company that provides debt solutions and minority equity investments to middle-market companies. We offer flexible financing to business owners and managers, helping them achieve targeted growth, liquidity and ownership transition goals.

### Types of Securities

#### *Debt*

- Unitranche Debt
- Mezzanine Debt
- HoldCo Debt

#### *Equity*

- Structured Equity
- Preferred or Common Equity

### Investment Structures

- Recapitalizations & Refinancings
- Management & Leveraged Buyouts
- Acquisition Financings
- Shareholder Liquidity Events

- Growth Capital Investments
- Independent Sponsor Transactions
- ESOPs

### Differentiation

- Flexible investments mandate with the ability to invest across the entire capital structure
- Creative approach to solving capital needs

- Partner with management and ownership
- Long-term and patient capital
- Potential one-stop solution

### Investment Criteria

- U.S.-based businesses with annual EBITDA greater than \$3 million
- Scalable business models that benefit from operating leverage
- Proven historical performance and recurring free cash flow

- Experienced management teams with meaningful ownership
- Clear market leaders that demonstrate a sustainable competitive advantage
- We avoid turnarounds and early-stage or venture capital deals

### Industry Sectors

- Transportation & Logistics
- Value-Added Distribution
- Business Services
- Industrial & Niche Manufacturing
- Specialty Chemicals

- Health Care Services
- Consumer Products & Services
- Aerospace & Defense
- Franchising
- Food & Beverage

[www.ofscapital.com](http://www.ofscapital.com)

**Chicago**  
10 S. Wacker Dr., Suite 2500  
Chicago, IL 60606

**Los Angeles**  
4700 Wilshire Blvd.  
Los Angeles, CA 90010

**New York**  
540 Madison Ave., 8th Floor  
New York, NY 10022

## REPRESENTATIVE INVESTMENTS

### Partners with Management



**Recapitalization**

Operator of multi-tenant colocation data centers in Salt Lake City



**Recapitalization**

Provider of outsourced caddie management services to high-end golf clubs and resorts



**Growth Capital**

Provider of web-based EHR and practice management software for healthcare providers



**Recapitalization**

Designer and manufacturer of ground support equipment for the worldwide aviation industry



**Growth Capital**


Provider of outsourced back office support to small and medium-sized businesses



**Growth Capital**

Provider of financial consulting services to middle-market companies and private equity funds

### Partners with Independent Sponsors



**Buyout**

Value-added provider of steel processing, distribution, and logistical services



**Growth Capital**

Operator of executive conference off-site corporate meetings & events



**Buyout**

Manufacturer of critical ingredients used to manufacture biologic protein drugs & vaccines



**Recapitalization**

Developer and marketer of value-oriented escorted group tours to foreign destinations



**Buyout**

Designer and manufacturer of electric submersible pumps, controls, accessories and parts



**Buyout**


Provider of specialized repair and maintenance services for industrial gas turbine components

### Partners with Private Equity-Backed Companies




**Acquisition Financing**

Provider of SaaS-based products that automate communications and management of condo associations



**Refinancing**

Provider of portable bar-code scanners and web-based data analytics to retailers



**Debt Purchase**

Manager of physicians' office-based infusion therapy centers



**Buyout**

Designer and manufacturer of hunting knives, swords, self defense and collectible products



**Acquisition Financing**

Manufacturer of decorative and functional wall panels in the building products market



**Recapitalization**

Provider of immunotherapy and allergy testing services to patients through primary care physicians

## CONTACT INFORMATION

**Bilal Rashid**  
President  
brashid@ofsmanagement.com  
(646) 652-8480

**Mark Hauser**  
Senior Managing Director  
mhauser@ofsmanagement.com  
(646) 652-8483

**Jeff Cerny**  
Senior Managing Director  
jcerny@ofsmanagement.com  
(847) 734-7905

**Peter Fidler**  
Managing Director  
pfidler@ofsmanagement.com  
(847) 734-2057

**Peter Rothschild**  
Managing Director  
prothschild@ofsmanagement.com  
(646) 652-8484

**Douglas Bunim**  
Vice President  
dbunim@ofsmanagement.com  
(646) 652-8482

**Kevin Condon**  
Vice President  
kcondon@ofsmanagement.com  
(646) 652-8487

**Michael MacRitchie**  
Vice President  
mmacritchie@ofsmanagement.com  
(847) 734-2073

**Michelle Garrett**  
Associate, Business Development  
mgarrett@ofsmanagement.com  
(323) 860-9572

**Marsha Zebley**  
Associate, Business Development  
mzebley@ofsmanagement.com  
(646) 652-8488